## Ares Diversified Credit Fund



## ARSN 644 797 599 APIR HOW7354AU

## **December 2024 – Quarterly Report**

Performance	1 month %	3 Months %	CYTD %	1 year %	3 years % p.a.	5 years % p.a.	Inception %
Fund return (gross) <sup>1</sup>	1.4	4.0	10.6	10.6	7.4	-	7.5
Fund return (net) <sup>2</sup>	1.4	4.0	10.5	10.5	7.3	-	7.5

<sup>1</sup> Returns are calculated before fees have been deducted and assume distributions have been reinvested. No allowance is made for tax when calculating these figures.

#### **Underlying Fund**

The Fund primarily invests in a diversified portfolio of global liquid and illiquid asset classes via its investment in the CION Ares Diversified Credit Fund (**Underlying Fund**). The Fund also invests in cash and foreign exchange hedging instruments. In this report, where we refer to the Fund's investments we generally do so on a 'look-through' basis; that is, we are referring to the underlying assets that the Fund is exposed to through its investment in the Underlying Fund.

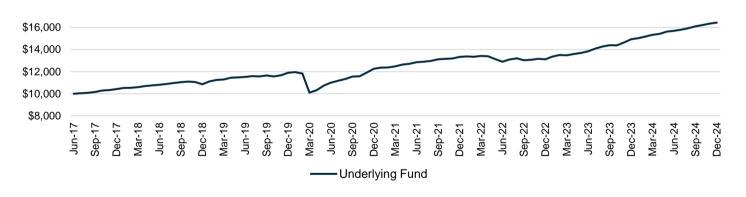
## **Underlying Fund Overview**

The Underlying Fund's investment objective is to provide superior risk-adjusted returns across various market cycles by investing in a diversified portfolio of liquid and illiquid asset classes. The Underlying Fund seeks to capitalize on market inefficiencies and relative value opportunities throughout the entire global credit spectrum. The Underlying Fund seeks to achieve its investment objective by employing an opportunistic, dynamic, and unconstrained global credit investments strategy based on absolute and relative value considerations and its analysis of credit markets. It seeks risk-adjusted returns over full market cycles by creating and managing a portfolio with balanced exposures to multiple industry sectors and geographic regions, systematically allocating capital across multiple segments of the global fixed-income markets, including U.S. and non-U.S. credit instruments.

#### **Performance Commentary**

During December, the AUD USD forward curve continued to steepen with the 2-year forward increasing by 20pips. This helped the Ares Diversified Credit Fund outperform the Underlying Fund in December.

## Underlying Fund Growth of \$10,000 Since Inception (net of fees)9



<sup>9</sup>This graph illustrates the performance of a hypothetical \$10,000 investment made in this Fund from the inception date of the product. This is represented as the change in total return at monthly intervals. Total return is a measure of the change in NAV including reinvestment of all distributions and is presented on a net basis reflecting the deduction of fund expenses and applicable fees with expense support provided by CION Ares Management (CAM). The performance quoted represents past performance, is no guarantee of future results and may not provide an adequate basis for evaluating the performance of the Fund over varying market conditions or economic cycles. Investment return and principal value of an investment will fluctuate; therefore, you may have a gain or loss when you sell your shares. Current performance may be higher or lower than the performance data quoted.





<sup>&</sup>lt;sup>2</sup> Returns are calculated after fees have been deducted and assume distributions have been reinvested. No allowance is made for tax when calculating these figures. Past performance is not a reliable indicator of future performance. Past performance figures that are less than 12 months are for informational purposes only and are not to be relied upon when considering the likely future performance of the Fund. Data Source: Fidante Partners Limited, 31 December 2024.

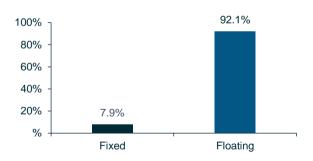


Underlying Fund Facts			
Portfolio managers	Mitch Goldstein, Greg Margolies, Michael Smith		
Inception date	12 July 2017		
Management fee	1.25% p.a.		
Performance fee	15% subject to a hurdle rate of 1.5% per quarter (6% annualised), and subject to a catch-up feature.		
Total Issuers	825		
Total Managed Assets <sup>3</sup>	US\$6.53BN		
Sharpe Ratio <sup>7</sup>	1.11		
Standard Deviation	3.71%		
Yield to Maturity (YTM)	9.76%		
Distribution Rate (p.a.) <sup>7</sup>	9.16%		
Running Yield	9.66%		
Interest rate duration	0.55		
Spread Duration	2.09		

# <sup>3</sup>Total assets (including any assets attributable to financial leverage) minus accrued liabilities (other than debt representing financial leverage)

Fund Facts	
Inception date	17 December 2020
Fund FUM	\$1,347M
Management Fee	Nil <sup>4</sup>
Performance fee	Nil <sup>4</sup>
Buy/sell spread	+0.25%/-0.00%
Distribution Frequency	Monthly
Distribution Rate <sup>7</sup>	0.78%

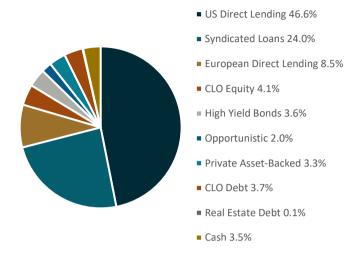
## Interest Type<sup>6</sup>



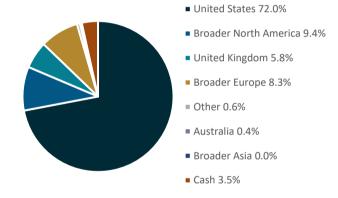
Underlying Fund Top 10 Holdings⁵	
Global Medical Response	1.2%
Citrix	1.1%
Enviva Partners	0.9%
FinEquity Holdings	0.9%
eCapital	0.9%
Kaseya	0.8%
Mimecast	0.8%
Central Square Security	0.8%
High Street Insurance Partners	0.8%
Reddy Ice	0.7%

## Underlying Fund Allocation<sup>5</sup>

#### **Asset Allocation**



#### **Geographic Allocation**



<sup>&</sup>lt;sup>4</sup>The only fee is a recoverable expense, which is currently 3 bps.

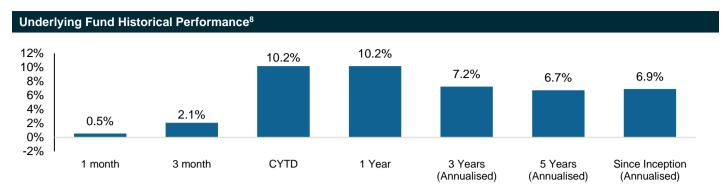
<sup>6</sup> Excludes cash, other net assets, and equity instruments.

<sup>&</sup>lt;sup>7</sup>There can be no guarantee that the disbution rate will accrue at such amount and there is no assurance that distributions will be maintained at the targeted level or at all.

Underlying Fund Industry Allocation <sup>5</sup>	
Software and Services	22.2%
Structured Products	9.3%
Health Care Equipment and Services	8.4%
Financial Services	7.9%
Commercial and Professional Services	7.2%
Insurance	6.7%
Capital Goods	4.8%
Consumer Services	4.7%
Other	25.4%
Cash	3.5%

<sup>&</sup>lt;sup>5</sup> As of 31 December 2024. Holdings and allocations, unless otherwise indicated, are based on the total portfolio and subject to change without notice. Data shown is for informational purposes only and not a recommendation to buy or sell any security





<sup>8</sup>As of 31 December 2024. Returns of the CION Ares Diversified Credit Fund Class I Shares. Returns are in USD and include reinvestment of distributions and reflect fund expenses inclusive of recoupment of previously provided expense support. The expense ratio was 4.18% as of December 31, 2023 excluding interest expense. Expense ratios are annualised and calculated as a percentage of estimated average net assets. Share values will fluctuate, therefore if repurchased, they may be worth more or less than their original cost. Past performance is not indicative of future results. The performance shown is on a 'look-through' basis to the performance of the Underlying Fund. The performance of the Fund may not exactly replicate the performance of the Underlying Fund.

#### **Market Overview**

Markets were positive in the fourth quarter amid a healthy macroeconomic backdrop and expectations of an incoming pro-business administration in the U.S. The Federal Reserve (the "Fed") actioned two 25-basis point interest rate cuts, following an aggressive 50-basis point cut in September. These decisions were driven by strong employment data and further visibility around price stability, as the Fed continues to make progress towards their 2% inflation target. Their last cut in December was ironically considered hawkish, as the central bank also projected a slower pace of cuts in 2025. Corporate fundamentals largely remained healthy as companies continued to grow revenue and EBITDA, while defaults were minimal. The S&P 500 returned +2.39% for the quarter, and returned +25.00% for the year, marking a second consecutive year of returns exceeding 20%. Shifting to leveraged credit, syndicated loans (proxy: S&P UBS Leveraged Loan Index) were a consistent source of positive returns and returned +2.29% during 4Q'24 as a result of high current income and strong CLO origination. High yield bonds (proxy: ICE BofA US High Yield Constrained Index) returned +0.16% for the quarter, largely driven by treasury yield volatility around the election and subsequent shift in rate expectations. New issuance during the quarter followed the overarching theme of 2024 - repricing and refinancing - bringing refinancing year-to-date totals to \$218bn for high yield and \$760bn for loans<sup>3</sup>. Within private credit, market activity was steady quarter-over-quarter, with LBO activity totaling \$15bn of volume in 4Q'24 and \$70bn of volume for the calendar year<sup>4</sup>. Strong demand for private credit drove competitive market dynamics and tighter spreads.

#### **Underlying Fund Commentary**

The Underlying Fund maintained its overweight exposure to corporate direct lending, while actively rotating positions in liquid and alternative credit markets, taking advantage of relative value opportunities and market dislocations as the quarter progressed. Within liquid credit, we took advantage of strong market technicals and decreased the allocation of syndicated loans and high yield bonds, rotating profits into CLO securities as well as private asset-backed and direct lending opportunities. Within illiquid credit, the Underlying Fund continued to actively deploy capital in the corporate and asset-based direct lending space, as we continue to see significant yield premium in these sectors relative to liquid corporate credit. Generally, our ability to source transactions across the middle market contributed to a steady pipeline across these segments, a testament to the scaled Ares platform.

Shifting to performance, the Underlying Fund generated positive returns for the tenth consecutive quarter and experienced positive contribution from a majority of the asset classes in scope. The allocation to U.S. direct lending was the leading contributor to returns, adding 160 basis points of return, as the elevated base rate environment persisted and fundamentals within the incumbent portfolio remained steady. Within liquid credit, syndicated loans were the second highest contributor, adding 101 basis points of return, due to the strong floating rate demand technical. Within alternative credit, the allocation to CLO debt benefitted from strong demand and tighter secondary market spreads while high reset volumes and a lower cost of capital was a tailwind for the portfolio's CLO equity exposure. A source of high current income, the allocation to private ABS was a positive contributor, too.



Asset Class *	Contribution
US Direct Lending	Positive
Syndicated Loans	Positive
Alternative Credit: CLO Equity	Positive
Alternative Credit: CLO Debt	Positive
Opportunistic	Positive
Private ABS	Positive
HY Bonds	Positive
European Direct Lending	Positive
Real Assets	Negative

<sup>\*</sup>Presented in order of contribution to Fund returns. As of December 31, 2024.

#### Outlook

Performance across credit markets has been positive thus far in January amid continued optimism around the new pro-business administration that is expected to be supportive of deal making. Accordingly, M&A activity is expected to continue to pick up as the regulatory environment eventually eases. Rate forecasts currently err on the side of hawkish, supporting an attractive carry profile for leveraged credit in the months ahead, though levels are expected to move slightly lower which would drive reduced interest expense for borrowers. This environment bodes well for the portfolio, which currently has a 92.1% allocation towards floating rate assets and should serve as a tailwind for the Underlying Fund. From a deployment perspective, we continue to sustain a healthy pipeline of corporate and asset-based opportunities across both U.S. and European geographies and will continue to de-emphasize the liquid credit allocation in lieu of CLO securities in an effort to increase portfolio level yields. Overall, we are comfortable with positioning today given our overweight exposure to defensive, self-originated assets, while we continue to apply the Underlying Fund's flexible investment strategy to tactically rotate exposures based on where we see the best relative value across credit markets. We believe that our dynamic approach and active management will drive attractive risk-adjusted returns as relative value shifts across global credit markets. Looking ahead, we will continue to monitor the impact of broader macroeconomic factors and their potential impact on portfolio companies and lending conditions more broadly.

References to "downside protection" or similar language are not guarantees against loss of investment capital or value.

#### **Index Definitions**

The Credit Suisse Leveraged Loan Index is designed to mirror the investable universe of the US dollar-denominated leveraged loan market. The index inception is January 1992. The index frequency is daily, weekly, and monthly. New loans are added to the index on their effective date if they qualify according to the following criteria: 1) Loan facilities must be rated "5B" or lower. That is, the highest Moody's/S&P ratings are Baa1/BB+ or Ba1/BBB+. For unrated loans, the initial spread must be 125 basis points or higher above the benchmark reference reset rate. 2) Only fully funded term loan facilities are included. 3) The tenor must be at least one year. 4) Issuers must be domiciled in developed countries; issuers from developing countries are excluded.

The ICE BofA US High Yield Constrained Index ("HUCO") tracks the performance of US dollar denominated below investment grade corporate debt publicly issued in the US domestic market. Qualifying securities must have a below investment grade rating (based on an average of Moody's, S&P and Fitch), at least 18 months to final maturity at the time of issuance, at least one-year remaining term to final maturity as of the rebalancing date, a fixed coupon schedule and a minimum amount outstanding of \$250 million. In addition, qualifying securities must have risk exposure to countries that are members of the FX-G10, Western Europe or territories of the US and Western Europe. Index constituents are market capitalization weighted, provided the total allocation to an individual issuer does not exceed 2%. Inception date: December 31, 1996.

## For further information, please contact:

Fidante Partners Investor Services | p: 1300 721 637 | e: info@fidante.com.au | w: www.fidante.com

The information in this document has been prepared for wholesale investors only. It is current as at the date of publication and is provided by Ares Australia Management Pty Ltd ABN 51 636 490 732 AFSL 537666 (AAM), the investment manager of the Ares Diversified Credit Fund (ARSN is 644 797 599) (the Fund). AAM is a subsidiary of Ares Management Corp ("Ares Corp," together with any of its affiliated entities "Ares"). Fidante Partners Limited ABN 94 002 835 592 AFSL 234668 (Fidante) is a member of the Challenger Limited group of companies (Challenger Group) and the responsible entity of the Fund. Other than information which is sourced from Fidante in relation to the Fund, Fidante is not responsible for the information in this publication, including any statements of opinion. It is general information only and is not intended to provide you with financial advice or take into account your objectives, financial situation or needs. Investors should consider whether the information is suitable to their circumstances. To the extent permitted by law, no liability is accepted for any loss or damage as a result of reliance on this information. The Information Memorandum (IM) for the Fund, issued by Fidante, should be considered before deciding whether to acquire or hold units in the Fund. The IM can be obtained by calling 13 51 53. Past performance is not indicative of future performance. Any projections are based on assumptions which we believe are reasonable but are subject to change and should not be relied upon. Investments in the Fund are subject to investment risk, including possible delays in repayment and loss of income or principal invested. The performance, the repayment of capital or any particular rate of return on your investments are not guaranteed by any member of the Challenger Group nor Ares or its related bodies corporate.



#### **Marketing communication**

This is a marketing communication. Please refer to the legal documentation of the Fund before making any final investment decisions. This is not an offer to sell, or a solicitation to purchase, any security or other financial instrument, or a solicitation of interest in any fund, account or investment strategy.

#### Contents of the communication

Any offer or solicitation with respect to any securities that may be issued by any investment vehicle managed or sponsored by Ares Management or one of its affiliated entities (each an "Ares Fund") will be made only by means of a definitive offering memorandum (as modified or supplemented from time to time, a "Memorandum"). You should refer to the Memorandum and/or limited partnership agreement ("Partnership Agreement") and any other subscription documents relating to the relevant Ares Fund before making any investment decision.

The Memorandum, Partnership Agreement and subscription documents will contain complete information concerning the rights, privileges and obligations of investors in the relevant Ares Fund. The information contained in any such Memorandum, Partnership Agreement or subscription documents will supersede this communication and any other marketing materials (in whatever form) issued or communicated by Ares Management.

This communication contains information about Ares and certain of its personnel and affiliates and the historical performance of certain Ares Funds and/or investment vehicles whose portfolios are managed by Ares. This information is supplied to provide information as to Ares' general portfolio management experience. Neither Ares nor any third party makes any representation or warranty (express or implied) with respect to the information contained herein (including, without limitation, information obtained from third parties) and Ares expressly disclaims any and all liability based on or relating to the information contained in, or errors or omissions from, this communication; or based on or relating to your use of the communication; or any other written or oral communications transmitted to you in the course of your evaluation of Ares or a potential investment in any Ares Fund.

The content of this communication should not be construed as legal, tax, or investment advice. Regarding sustainability-related aspects of the investment included herein the decision to invest in the Fund should take into account all the characteristics or objectives as described in the legal documentation of the Fund.

#### Recipient

These materials are not intended for distribution to, or use by, any person in any jurisdiction or country where such distribution or use would be contrary to law or regulation.

#### Forward-looking statements

This communication may contain "forward-looking" statements that are not purely historical in nature. Any such statements are based upon estimates, projections, plans and assumptions about future events or conditions (not all of which will be specified herein). They are intended only as illustrations and by their nature are uncertain. No representations are made as to the accuracy of such statements. Not all relevant events or conditions may have been considered in developing such statements and assumptions. The achievement of results and objectives is dependent upon a multitude of factors, many of which are beyond the control of Ares and/or any referenced portfolio company. The statements may not consider or address all aspects of a referenced portfolio investment, including aspects that might be material or important. You must not rely upon any forward-looking statement contained in this communication, and you acknowledge and agree that you shall have no claim at law or in equity by virtue of anything contained in or omitted from any such statement. Past performance is not indicative of future results. There is no assurance that an Ares Fund will be able to generate returns for its investors (as stated herein or otherwise).

#### **Third-party information**

Certain information contained in this communication has been obtained from sources outside Ares, which in certain cases have not been updated through the date hereof. While such information is believed to be reliable for purposes used herein, no representations are made as to the accuracy or completeness thereof and none of Ares, its funds, nor any of their affiliates takes any responsibility for, and has not independently verified, any such information.

#### **About Ares Wealth Management Solutions**

As a global brand of Ares Management Corporation, Ares Wealth Management Solutions oversees the product development, distribution, marketing and client management activities of investment offerings for the global wealth management channel. AWMS' mission is to provide advisors and their clients access to innovative, solutions-oriented investment opportunities across Ares' platform of industry leading primary and secondary strategies across the credit, private equity, real estate and infrastructure asset classes. Through its range of institutional and retail structures, coupled with excellent client service and educational resources, AWMS helps investors diversify their portfolios with private market solutions that seek to deliver consistent, long-term growth. For more information, please visit www.areswms.com.au.

The rating issued 11/2024 is published by Lonsec Research Pty Ltd ABN 11 151 658 561 AFSL 421 445 (Lonsec). Ratings are general advice only and have been prepared without taking account of your objectives, financial situation or needs. Consider your personal circumstances, read the product disclosure statement, and seek independent financial advice before investing. The rating is not a recommendation to purchase, sell or hold any product. Past performance information is not indicative of future performance. Ratings are subject to change without notice and Lonsec assumes no obligation to update. Lonsec uses objective criteria and receives a fee from the Fund Manager. Visit lonsec.com.au for ratings information and to access the full report. © 2024 Lonsec. All rights reserved.

REF: AAM-00605